

Kaiser Permanente Individual & Family

Broker Bonus

2023 GEORGIA BROKER COMMISSIONS AND REWARDS

START THE YEAR OFF RIGHT! Earn a bonus for each member you enroll in our Kaiser Permanente Individual & Family (KPIF) plans written with effective dates between January 1, 2023 - December 1, 2023. Must enroll a minimum of 50 KPIF members to be eligible for this program.

KPIF MEMBERS	BONUS AMOUNT
First 99 enrolled new KPIF members (subject to meeting threshold of 50 new KPIF members)	\$50 per member
Next 100 - 200 enrolled new KPIF members	\$100 per member
Next 201+ enrolled new KPIF members	\$125 per member



The applicable per-member payment amount in the chart above will be limited to the new KPIF members that fall into that member range, and will not be applied retroactively to earlier enrollments. (For example: If 150 members are enrolled in 2023, members 1 - 99 will be paid at \$50 per member, and members 100 - 150 will be paid at \$100 per member.)

For more information on Kaiser Permanente's commission and bonus offerings, contact your Kaiser Permanente sales representative.

Provisions below apply to all bonuses described in this flyer:

Eligibility requirements: Brokers must be licensed and must be appointed by Kaiser Foundation Health Plan of Georgia (KFHPGA). The agent/agency must be the broker of record at the time of payout. Any member with a break in KPIF coverage is considered a new member. Web-based entities are not eligible. National and private exchange business is not eligible for any bonus program from KFHPGA. General agent business is not eligible for this bonus program. This program is in addition to any eligible commission payments and bonus programs. Membership and payout based on Agency ID number.

Payout information: Brokers are responsible for complying with all legal requirements regarding disclosure of compensation from Kaiser Permanente in the form of commissions, bonuses, and other rewards. Kaiser Permanente reserves the right to change the terms and conditions of this bonus program up to and including cancellation, at any time. Kaiser Permanente and/or its designated representatives retain sole discretion over the interpretation of the terms and conditions of, and any or all provisions in this bonus programs, and over resolution of any disputes regarding this bonus program. There are two payout periods. January - June enrolled KPIF member bonus will be paid in August 2023, and July - December enrolled KPIF member bonus will be paid in February 2024.

For the latest commissions, rewards, and sales materials, go to account.kp.org

