

Kaiser Permanente Individual & Family

# Broker Bonus

## 2024 GEORGIA BROKER COMMISSIONS AND REWARDS

**START THE YEAR OFF RIGHT!** Earn a bonus for each member you enroll in our Kaiser Permanente Individual & Family (KPIF) plans written with effective dates between January 1, 2024 - December 1, 2024. Must enroll a minimum of 50 KPIF members to be eligible for this program.

KPIF MEMBERS	BONUS AMOUNT
First 100 enrolled new KPIF members (subject to meeting threshold of 50 new KPIF members)	\$50 per member
101 - 200 enrolled new KPIF members	\$100 per member
201+ enrolled new KPIF members	\$125 per member



Payments will be applied retroactively based on the qualifying tier at the end of the year. (For example: If 80 new members are enrolled between January and June and paid out in August, you would receive \$4,000. If you sell an additional 50 members – for a total of 130 new members, you would receive an additional \$9,000. Total payout would be \$13,000.)

For more information on Kaiser Permanente’s commission and bonus offerings, contact your Kaiser Permanente sales representative.

Provisions below apply to all bonuses described in this flyer:

**Eligibility requirements:** Brokers must be licensed and must be appointed by Kaiser Foundation Health Plan of Georgia (KFHPGA). The agent/agency must be the broker of record at the time of payout. Any member with a break in KPIF coverage is considered a new member. Web-based entities are not eligible. National and private exchange business is not eligible for any bonus program from KFHPGA. General agent business is not eligible for this bonus program. This program is in addition to any eligible commission payments and bonus programs. Membership and payout based on Agency ID number.

**Payout information:** Brokers are responsible for complying with all legal requirements regarding disclosure of compensation from Kaiser Permanente in the form of commissions, bonuses, and other rewards. Kaiser Permanente reserves the right to change the terms and conditions of this bonus program up to and including cancellation, at any time. Kaiser Permanente and/or its designated representatives retain sole discretion over the interpretation of the terms and conditions of, and any or all provisions in this bonus programs, and over resolution of any disputes regarding this bonus program. There are two payout periods. January - June enrolled KPIF member bonus will be paid in August 2024, and July - December enrolled KPIF member bonus will be paid in February 2025.

For the latest commissions, rewards, and sales materials, go to [account.kp.org](https://account.kp.org)

